enterprise europe network

Polish company requests prefabricated houses, pergolas and winter gardens (BRPL20220701005)

A company from the northwestern part of Poland operates in the construction industry with a specialisation in prefabricated houses. It produces and distributes ready-to-assemble wooden summer houses, garden houses, toolsheds, greenhouses and terrace roofing. The firm has storage facilities with at least 150 houses ready for dispatch. It also has its own construction teams that can put them together if requested by customers. They've worked with international partners and have an extensive network of contacts throughout Europe, in countries such as Germany, Lithuania, Latvia and Estonia.

The company would like to expand its assortment; therefore, it looks for manufacturers of prefabricated houses, pergolas and winter gardens interested in supplying their products and distributing them via the company's channels. Partners should design and produce the products and transport them to the firm's warehouse. In turn, the company's role is to find new customers and work out details of cooperation with them.

The firm is looking for experienced, financially stable and reliable manufacturers of prefabricated houses:

- construction: tongue and groove joints,
- style: partner's own design, preferably modern, barn-like look
- no. of floors: single-story or single-story with a mezzanine;
- gross floor area: up to 35m2

The company looks to enrich its assortment so the products should slightly differ from (but supplement) houses in its current offer, which are:

- made of chamber-dried Norway spruce,
- log walls (19-45mm logs)
- framing-free construction walls are the sole supporting structures.

The company is also interested in pergolas with:

- waterproof, remote-controlled electric sliding roof, which allows controlling the amount of light coming in and the temperature inside;
- roof drains and drainage systems;
- (preferably) sliding glass doors;
- (optional) motorised blinds and shades.

For the winter gardens, the company prefers:

- construction with wide-diametre, aluminium profiles;
- glass, sliding walls which can be easily moved to create an open terrace:
- constructions able to withstand adverse weather conditions, strong winds and heavy snowfalls.